

# A house with a clear record.

MEADOW HOUSE / FICTIONAL DEMONSTRATION / NO PAYMENT DUE



## Meadow House / Modern direction

A product image of a white, two-panel Shaker-Monroe door. The door is shown in a studio setting with a plain background. Text on the image reads: "2 Panel Shaker - Monroe", "PRIMED WHITE", "SLAB ONLY - READY TO INSTALL", and "1 3/4\"/>

**SV-01 / DOOR**  
2-panel style direction

A product image of a white, 1x6 FJ Pine S4S base. The base is shown in a studio setting with a plain background. Text on the image reads: "1x6 FJ PINE S4S", "PRIMED WHITE", "READY TO INSTALL", and "5-1/2\"/>

**SV-02 / BASE**  
Flat-stock profile reference

A product image of a black square lever hardware. The hardware is shown in a studio setting with a plain background. Text on the image reads: "SV-03 / HARDWARE" and "Square lever style reference".

| DOORS | BASE   | CASING ASSEMBLY | LEVER SETS |
|-------|--------|-----------------|------------|
| 18 EA | 460 LF | 380 LF          | 18 EA      |

SV references link to the specification on page 2. Images and embedded product text are visual references, not approved SKUs or dimensions. All configurations, quantities and prices are fictional; no live order is created.

# The opening schedule.

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Revision A / Illustrative reviewed configuration after the changes shown on page 3.

| OPENINGS | LOCATION         | QTY | DEMO SIZE   | FUNCTION / CHANGE    |
|----------|------------------|-----|-------------|----------------------|
| D01-D06  | Gallery / living | 6   | 3'0" x 8'0" | Passage / taller     |
| D07-D12  | Bedrooms / baths | 6   | 2'8" x 6'8" | Privacy / solid core |
| D13-D14  | Studies          | 2   | 2'8" x 6'8" | Passage / solid core |
| D15-D18  | Closets          | 4   | 2'4" x 6'8" | Passage / standard   |

## Material and finish direction

- SV-01 / Door

2-panel design direction. Core, jamb, handing, preparation and fire rating must be scheduled per opening before a real release.
- SV-02 / Trim

Flat-stock base reference and picture-frame casing concept. Casing quantity measures the configured assembly run, not loose component counts.
- SV-03 / Hardware

18 lever sets: 12 passage and 6 privacy. Ten selected sets carry the illustrative upgrade. Exact model, compatibility and finish are confirmed in the quote.

# Every change has a reference.

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## DEMO-CO-001 / Example scope revision

| REF | OPENINGS | QTY   | CHANGE                       | ADDER | TOTAL |
|-----|----------|-------|------------------------------|-------|-------|
| U01 | D07-D14  | 8 EA  | Solid-core substitution      | \$75  | \$600 |
| U02 | D01-D06  | 6 EA  | Taller opening configuration | \$150 | \$900 |
| U03 | D01-D10  | 10 EA | Coordinated lever upgrade    | \$35  | \$350 |

|                           |            |
|---------------------------|------------|
| ILLUSTRATIVE ADDED AMOUNT | \$1,850.00 |
|---------------------------|------------|

Original package \$9,820.00 + example change \$1,850.00 = revised example order \$11,670.00. The original door and hardware quantities remain unchanged.

## Approval record / demonstration only

Selected revision: A  
Review: compatibility, complete installed scope, tax and schedule require confirmation in a real job.  
Authority: a real order changes only after the authorized parties approve it.  
This printed example records no actual approval or signature.

# The approved scope, organized.

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DEMO-SO-001 / Revision A / Includes illustrative change DEMO-CO-001

| DESCRIPTION                        | QTY | UNIT | UNIT PRICE  | AMOUNT     |
|------------------------------------|-----|------|-------------|------------|
| INTERIOR DOORS                     |     |      |             |            |
| 2-panel prehung / base package     | 18  | EA   | \$240.00    | \$4,320.00 |
| U01 / solid-core substitution      | 8   | EA   | \$75.00     | \$600.00   |
| U02 / taller configuration         | 6   | EA   | \$150.00    | \$900.00   |
| TRIM                               |     |      |             |            |
| Baseboard / demo profile           | 460 | LF   | \$2.50      | \$1,150.00 |
| Casing / demo assembly run         | 380 | LF   | \$2.00      | \$760.00   |
| HARDWARE                           |     |      |             |            |
| Lever sets / base package          | 18  | EA   | \$45.00     | \$810.00   |
| U03 / selected lever upgrade       | 10  | EA   | \$35.00     | \$350.00   |
| SERVICES                           |     |      |             |            |
| Included installation / demo scope | 1   | LS   | \$2,600.00  | \$2,600.00 |
| Scheduled delivery / demo scope    | 1   | LS   | \$180.00    | \$180.00   |
| REVISED DEMONSTRATION ORDER        |     |      | \$11,670.00 |            |

Tax omitted for illustration. Quantities are kept by unit of measure: EA, LF and LS are not added into a physical-unit KPI. No live commercial commitment.

# The release and the receipt.

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## DEMO-DEL-001 / Illustrative delivery record

| RELEASED SCOPE  | PLANNED | RECEIVED | DEMO EXCEPTION |
|-----------------|---------|----------|----------------|
| Interior doors  | 18 EA   | 18 EA    | None recorded  |
| Baseboard       | 460 LF  | 460 LF   | None recorded  |
| Casing assembly | 380 LF  | 380 LF   | None recorded  |
| Lever sets      | 18 EA   | 18 EA    | None recorded  |

### 01 Requested delivery

Builder proposes the needed window. A request does not dispatch a load.

### 02 Confirmed delivery

Date, receiving contact, site access and release scope are agreed.

### 03 Receiving record

The actual received scope, photos and any exceptions belong to the job.

All receipt values are fictional. Upgrade substitutions change the specification of the released products, not the number of doors or lever sets received.

# The work after the truck.

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## DEMO-INSTALL-001 / Illustrative closeout

| CHECKPOINT             | WHAT THE RECORD SHOULD SHOW                     | DEMO STATUS       |
|------------------------|-------------------------------------------------|-------------------|
| Site readiness         | Openings, material and access checked           | Example completed |
| Installation scope     | Doors, trim and hardware in the demo package    | Example completed |
| Product/function check | Opening operation, hardware and finish reviewed | Example completed |
| Punch responsibility   | Any exceptions assigned and resolved            | Example closed    |
| Closeout record        | Approved scope and final documentation retained | Example complete  |

## Keep the milestones distinct.

Delivered, installed, inspected and closed are different events. The record should identify the responsible person and the evidence for each one.

Illustration only. No field visit, installation, inspection, warranty assurance or real punch closure is represented.

# The billed scope, categorized.

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DEMO-INV-001 / Related order DEMO-SO-001

| BILLED CATEGORY                    | ILLUSTRATIVE AMOUNT |
|------------------------------------|---------------------|
| Interior doors / base and changes  | \$5,820.00          |
| Trim                               | \$1,910.00          |
| Hardware / base and change         | \$1,160.00          |
| Installation                       | \$2,600.00          |
| Delivery                           | \$180.00            |
| Invoice total / tax omitted        | \$11,670.00         |
| Illustrative receipt DEMO-RCPT-001 | -\$3,000.00         |
| DEMONSTRATION BALANCE              | \$8,670.00          |

Fictional builder-facing document. A real invoice uses the account's actual scope, tax, payments, credits and agreed terms. No payment is due on this example.

# The balance, explained.

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## DEMO-STMT-001 / Fictional account activity

| REFERENCE       | CHARGE      | RECEIPT    | RUNNING BALANCE |
|-----------------|-------------|------------|-----------------|
| Opening balance | -           | -          | \$0.00          |
| DEMO-INV-001    | \$11,670.00 | -          | \$11,670.00     |
| DEMO-RCPT-001   | -           | \$3,000.00 | \$8,670.00      |

ILLUSTRATIVE STATEMENT BALANCE

\$8,670.00

# One thread through the paperwork.

DEMO-01 house → Revision A specification → DEMO-CO-001 change → DEMO-SO-001 order → DEMO-DEL-001 delivery → DEMO-INSTALL-001 closeout → DEMO-INV-001 invoice → DEMO-STMT-001 statement.

The receipt is applied once. This example omits tax and aging; it creates no credit terms, real balance or accounting-system record.